

THE OPPORTUNITY

Quorum is currently seeking a **Principal Consultant** to manage projects developing and implementing leading-edge health economics, pricing, and reimbursement strategies for innovative new technologies.

WHO WE ARE

Quorum Consulting is a fast-growing consulting firm, providing health economics and reimbursement services to pharmaceutical, medical device, and biotechnology companies. Located in San Francisco, our services range from early concept pre-launch marketing strategies to working with managed care organizations and public health insurers to develop policies affecting the use and payment of our clients' new therapies or diagnostics.

WHO YOU ARE

You *must* possess the following:

- An energetic, entrepreneurial, risk-taking personality
- An MBA, MPH, MS or other advanced degree
- 3 to 7 years of industry or consulting experience in health economics, pricing, and reimbursement
- Consulting experience with strategic reimbursement initiatives in pharma, biotech, medical device, and diagnostic markets
- A proven track record of managing clients, projects, and multi-disciplinary staff teams

You currently play a senior role within industry or a consulting organization, but are looking for the opportunity to join a growing, well-respected consulting brand. You are excited at the prospect of taking on the unique challenges, risks, and rewards that come with such an opportunity. This position reports directly to the CEO/President.

THE DETAILS

Primary responsibilities

- Direct and manage strategy projects and staff
- Take an independent role in the development of proposals and client relationships
- Secure new business both with existing clients and new clients
- Manage administrative and scientific activities of projects and teams, including oversight of analyses, presentation of results, and mentoring staff
- Provide high level consultation and oversight in the commercialization of innovative new technologies

Essential attributes

- Superior organizational skills with the ability to adapt and adjust to changing priorities
- Superior communication, management, and mentoring skills
- Ability to work in a multi-disciplinary team setting
- Outstanding knowledge of health outcomes, pricing, and reimbursement principles as demonstrated by pointing to such strategies that were integral to successful product launches
- Strong network within CMS and managed care communities, who you've partnered with in supporting technology commercialization

CONTACT US

If you are ready for an exciting challenge, please send your resume immediately to info@quorumconsulting.com, and indicate "**Principal Consultant**" in the subject line.